DOWNTOWN
SAN DIEGO
PARTNERSHIP

Clean & Safe Draft FY18 Budget Review

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Downtown San Diego Clean & Safe
Draft FY18 Budget
FY17 Bud. vs. FY18 Bud.

Revenue	FY17	FY18	Variance
Assesments	$ 7,779,761.00	$ 8,424,608.90	$ 644,847.90
Interest	$ 120.00	$ 180.00	$ 60.00
General Benefit: Water Feature Reimbursement (50%)	$ 15,500.00	$ 18,000.00	$ 2,500.00
General Benefit: Median Maintenance Reimbursement	$ 18,000.00	$ 18,000.00	$ -
General Benefit: Other	$ 228,834.72	$ 250,486.00	$ 21,651.28
Total:	**$ 8,042,215.72**	**$ 8,711,274.90**	**$ 647,407.90**

Expenses*

Maintenance	FY17	FY18	Variance
Maintenance Salaries & Wages	$ 2,545,481.54	$ 2,646,092.17	$ 100,610.63
Program Management	$ 26,775.00	$ 28,113.75	$ 1,338.75
Vehicle Insurance	$ 16,000.00	$ 16,000.00	$ -
General Liability Ins.	$ 117,000.00	$ 112,000.00	$ (5,000.00)
Cleaning & Janitorial Supplies	$ 120,000.00	$ 139,000.00	$ 19,000.00
Landscaping Supplies	$ 20,000.00	$ 31,200.00	$ 11,200.00
District Mailings / Web Services	$ 3,600.00	$ 3,000.00	$ (600.00)
Vehicle Repair & Maintenance	$ 85,000.00	$ 70,000.00	$ (15,000.00)
Vehicle Fuel	$ 70,000.00	$ 65,000.00	$ (5,000.00)
Waste Removal	$ 70,000.00	$ 85,000.00	$ 15,000.00
Uniforms	$ 6,000.00	$ 6,000.00	$ -
Training	$ 4,000.00	$ 4,000.00	$ -
Rents / Leases	$ 29,935.65	$ 36,000.00	$ 6,064.35
Equipment Leasing / Purchasing	$ 80,000.00	$ 80,000.00	$ -
Electric Services	$ 42,000.00	$ 40,000.00	$ (2,000.00)
Water Services	$ 35,000.00	$ 35,000.00	$ -
Workorder Device Services	$ 23,000.00	$ 23,000.00	$ -
Work Order System	$ 20,000.00	$ 20,000.00	$ -
Powerwashing	$ 790,000.00	$ 818,130.12	$ 28,130.12
Streetscape	$ 115,639.79	$ 122,473.12	$ 6,833.33
Tree Trimming MTS	$ 15,000.00	$ 17,000.00	$ 2,000.00
Tree Trimming Neighborhood	$ 103,000.00	$ 105,934.50	$ 2,934.50
Tree Trimming Palm Trees	$ 20,000.00	$ 20,000.00	$ -
Water Feature	$ 33,000.00	$ 33,000.00	$ -
Wayfinding Signage Maintenance	$ 5,000.00	$ 10,000.00	$ 5,000.00
Subtotal	***$ 4,395,431.98***	***$ 4,565,943.66***	***$ 170,511.68***
General Benefits	$ 138,863.31	$ 147,573.92	*$ 8,710.61*
Total:	**$ 4,534,295.29**	**$ 4,713,517.58**	**$ 179,222.29**

Installations / Beautification	FY17	FY18	Variance
Beautification/Placemaking	$ 339,230.24	$ 339,230.20	$ (0.04)
Program Management	$ 13,387.50	$ 13,387.50	$ -
General Liability Ins.	$ 17,000.00	$ 17,000.00	$ -
District Mailings / Web Services	$ 1,800.00	$ 1,500.00	$ (300.00)
Training	$ 1,500.00	$ 1,500.00	$ -
Rents / Leases	$ 12,972.12	$ 15,600.00	$ 2,627.88
Installations/Beautification Salaries & Wages	$ 195,262.31	$ 241,438.64	$ 46,176.33
Midblock Lighting	$ 220,000.00	$ 220,000.00	$ -
Tree Light Maintenance	$ 115,000.00	$ 120,000.00	$ 5,000.00
Subtotal	**$ 916,152.17**	**$ 969,656.34**	**$ 53,504.17**
General Benefits	*$ 29,917.94*	*$ 31,794.64*	*$ 1,876.70*
Total	**$ 946,070.11**	**$ 1,001,450.98**	**$ 55,380.87**

Disorder and Nuisance Abatement	FY17	FY18	Variance
Disorder & Nuisance Abatement - Salaries & Wages	$2,104,641.16	$2,356,154.33	$251,513.17
Program Management	$ 26,775.00	$ 26,775.00	$ -
General Liability Ins.	$ 17,000.00	$ 17,000.00	$ -
District Mailings / Web Services	$ 3,600.00	$ 3,000.00	$ (600.00)
Training	$ 2,500.00	$ 2,500.00	$ -
Rents / Leases	$ 42,907.77	$ 51,600.00	$ 8,692.23
Subtotal	***$ 2,197,423.93***	***$ 2,457,029.33***	***$ 259,605.40***
General Benefits	*$ 44,961.04*	*$ 47,781.34*	*$ 2,820.30*
Total	**$ 2,242,384.97**	**$ 2,504,810.67**	**$ 262,425.70**

Admin	FY17	FY18	Variance
Audit & Accounting Services	$ 25,000.00	$ 30,000.00	$ 5,000.00
Program Management	$ 22,312.50	$ 23,428.13	$ 1,115.63
General Liability Ins.	$ 17,000.00	$ 15,000.00	$ (2,000.00)
Office Supplies	$ 15,000.00	$ 15,000.00	$ -
Postage & Mailing	$ 1,070.00	$ 1,070.00	$ -
District Mailings / Web Services	$ 3,000.00	$ 3,000.00	$ -
Payroll Services/Parking/Misc	$ 35,000.00	$ 37,000.00	$ 2,000.00
Office Copier	$ 12,000.00	$ 12,000.00	$ -
Travel	$ 2,500.00	$ 2,500.00	$ -
Training	$ 2,000.00	$ 2,000.00	$ -
Rents / Leases	$ 13,969.97	$ 13,969.97	$ -
Electric Services	$ 4,800.00	$ 4,800.00	$ -
Telephones	$ 2,000.00	$ 2,700.00	$ 700.00
Water Services	$ 3,000.00	$ 3,000.00	$ -
Legal Expense	$ 10,000.00	$ 10,000.00	$ -
IT Support	$ 6,000.00	$ 8,000.00	$ 2,000.00
Admin - Salaries & Wages	$ 167,948.56	$ 183,476.55	$ 15,527.99
CEP Program Management	$ 54,702.81	$ 57,159.27	$ 2,456.46
Subtotal	***$ 397,303.84***	***$ 424,103.92***	***$ 26,800.08***
General Benefits	*$ 5,473.40*	*$ 5,816.74*	*$ 343.34*
Total	**$ 402,777.24**	**$ 430,199.33**	**$ 27,143.42**

Other	FY17	FY18	Variance
City Fee	$ 150,000.00	$ 150,000.00	$ -
Contingency	$ 233,392.83	$ 252,738.27	$ 19,345.44
Subtotal	***$ 383,392.83***	***$ 402,738.27***	***$ 19,345.44***
General Benefits	*$ 21,252.05*	*$ 22,585.16*	*$ 1,333.11*
Total	**$ 404,644.88**	**$ 425,323.43**	**$ 20,678.55**

CEP Exclusive	FY17	FY18	Variance
Business Attraction & Retention	$ 189,167.76	$ 149,685.80	$ (39,481.96)
Property Marketing	$ 189,167.76	$ 149,685.82	$ (39,481.94)
Subtotal	**$ 378,335.52**	**$ 299,371.62**	**$ (78,963.90)**
General Benefit	$ 29,108.30	$ 30,934.20	$ 1,825.90
Total	$ 407,443.82	$ 330,305.82	$ (77,138.00)

Total Expenses	FY17	FY18	Variance
Subtotal	$ 8,668,040.27	$ 9,118,843.13	$ 450,802.86
General Benefit (Non-Assessment)	$ 269,576.04	$ 286,486.00	$ 16,909.96
Total	**$ 8,937,616.31**	**$ 9,405,329.13**	**$ 467,712.82**

	FY17	FY18
Revenue	$ 8,042,215.72	$ 8,711,274.90
Expenses:	$ 8,937,616.31	$ 9,405,607.81
Variance	**$ 895,400.59**	**$ 694,332.91**
FY15 Carryforward	$ (217,215.12)	$ (259,944.66)
FY16 Unspent Assessment	$ (422,199.23)	$ (300,000.00)
FY16 Unspent Contingency	$ (222,244.76)	$ (233,392.83)
Total:	**$ (6,999.84)**	**$ (99,004.58)**

FY17 Actuals & Projection vs. FY18 DRAFT Budget

Income	FY17 Actuals + Projected	FY18 Budget	**Variance**
Assesments	$ 7,770,070.32	$ 8,424,608.90	$ 654,538.58
Interest	$ 247.84	$ 180.00	$ (67.84)
General Benefit: Water Feature Reimbursement (50%)	$ 22,741.32	$ 18,000.00	$ (4,741.32)
General Benefit: Median Maintenance Reimbursement	$ 18,000.00	$ 18,000.00	$ -
General Benefit: Other	$ 228,834.72	$ 250,486.00	$ 21,651.28
Total:	$ 8,039,894.20	$ 8,711,274.90	$ 671,380.70

Maintenance	FY17 Actuals + Projected	FY18 Budget	**Variance**
Maintenance Salaries & Wages	$ 2,470,927.53	$ 2,646,092.17	$ 175,164.64
Program Management	$ 26,775.00	$ 28,113.75	$ 1,338.75
Vehicle Insurance	$ 15,194.68	$ 16,000.00	$ 805.32
General Liability Ins.	$ 99,952.62	$ 112,000.00	$ 12,047.38
Cleaning & Janitorial Supplies	$ 122,978.54	$ 139,000.00	$ 16,021.46
Landscaping Supplies	$ 19,665.25	$ 31,200.00	$ 11,534.75
District Mailings / Web Services	$ 2,869.62	$ 3,000.00	$ 130.38
Vehicle Repair & Maintenance	$ 61,638.55	$ 70,000.00	$ 8,361.45
Vehicle Fuel	$ 56,155.27	$ 65,000.00	$ 8,844.73
Waste Removal	$ 76,145.34	$ 85,000.00	$ 8,854.66
Uniforms	$ 7,241.50	$ 6,000.00	$ (1,241.50)
Training	$ 4,809.33	$ 4,000.00	$ (809.33)
Rents / Leases	$ 30,065.71	$ 36,000.00	$ 5,934.29
Equipment Leasing / Purchasing	$ 75,932.32	$ 80,000.00	$ 4,067.68
Electric Services	$ 38,858.78	$ 40,000.00	$ 1,141.22
Water Services	$ 31,087.31	$ 35,000.00	$ 3,912.69
Workorder Device Services	$ 24,906.72	$ 23,000.00	$ (1,906.72)
Work Order System	$ 19,166.67	$ 20,000.00	$ 833.33
Powerwashing	$ 788,426.28	$ 818,130.12	$ 29,703.84
Streetscape	$ 80,992.96	$ 122,473.12	$ 41,480.16
Tree Trimming MTS	$ 14,000.00	$ 17,000.00	$ 3,000.00
Tree Trimming Neighborhood	$ 105,691.24	$ 105,934.50	$ 243.26
Tree Trimming Palm Trees	$ 20,000.00	$ 20,000.00	$ -
Water Feature	$ 29,330.00	$ 33,000.00	$ 3,670.00
Wayfinding Signage Maintenance	$ 3,208.22	$ 10,000.00	$ 6,791.78
Subtotal	$ 4,226,019.45	$ 4,565,943.66	$ 339,924.21
General Benefits	*$ 122,412.94*	*$ 147,573.92*	$ 25,160.98
Maintenance Total:	**$ 4,226,019.45**	**$ 4,713,517.58**	**$ 339,924.21**

Beautification/Installation	FY17 Actuals + Projected	FY18 Budget	Variance
Beautification/Placemaking	$ 215,022.73	$ 339,230.20	$ 124,207.47
Program Management	$ 13,387.53	$ 13,387.50	$ (0.02)
General Liability Ins.	$ 14,278.95	$ 17,000.00	$ 2,721.05
District Mailings / Web Services	$ 1,437.83	$ 1,500.00	$ 62.17
Training	$ 1,803.50	$ 1,500.00	$ (303.50)
Rents / Leases	$ 13,441.73	$ 15,600.00	$ 2,158.27
Installations/Beautification S&W	$ 185,649.23	$ 241,438.64	$ 55,789.41
Midblock Lighting	$ 219,999.98	$ 220,000.00	$ 0.02
Tree Light Maintenance	$ 133,057.66	$ 120,000.00	$ (13,057.66)
Subtotal	$ 798,079.14	$ 969,656.34	$ 171,577.20
General Benefits	*$ 26,373.74*	*$ 31,794.64*	$ -
Beautification/Installation Total	**$ 798,079.14**	**$ 1,001,450.98**	**$ 171,577.20**

Disorder/Nuisance	FY17 Actuals + Projected	FY18 Budget	Variance
Disorder & Nuisance Abatement - S&W	$ 2,057,408.03	$ 2,356,154.33	$ 298,746.30
Program Management	$ 26,775.00	$ 26,775.00	$ -

General Liability Ins.	$ 14,278.95	$ 15,000.00	$ 721.05
District Mailings / Web Services	$ 2,872.59	$ 3,000.00	$ 127.41
Training	$ 3,005.83	$ 3,750.00	$ 744.17
Rents / Leases	$ 43,811.32	$ 51,600.00	$ 7,788.68
Subtotal	$ 2,148,151.72	$ 2,456,279.33	$ 308,127.61
Disorder/Nuisance Total	**$ 2,148,151.72**	**$ 2,456,279.33**	**$ 308,127.61**

Admin	FY17 Actuals + Projected	FY18 Budget	Variance
Audit & Accounting Services	$ 20,600.00	$ 30,000.00	$ 9,400.00
Program Management	$ 22,312.48	$ 22,312.50	$ 0.02
General Liability Ins.	$ 14,278.93	$ 15,000.00	$ 721.07
Office Supplies	$ 14,195.75	$ 15,000.00	$ 804.25
Postage & Mailing	$ 781.89	$ 1,070.00	$ 288.11
District Mailings / Web Services	$ 2,390.34	$ 3,000.00	$ 609.66
Payroll Services/Parking/Misc	$ 35,529.47	$ 37,000.00	$ 1,470.53
Office Copier	$ 11,296.57	$ 12,000.00	$ 703.43
Travel	$ 500.00	$ 2,500.00	$ 2,000.00
Training	$ 2,404.67	$ 3,000.00	$ 595.33
Rents / Leases	$ 14,475.73	$ 13,969.97	$ (505.76)
Electric Services	$ 4,395.42	$ 4,800.00	$ 404.58
Telephones	$ 2,248.32	$ 2,700.00	$ 451.68
Water Services	$ 2,782.33	$ 3,000.00	$ 217.67
Legal Expense	$ 5,833.33	$ 10,000.00	$ 4,166.67
IT Support	$ 6,931.25	$ 8,000.00	$ 1,068.75
Admin - Salaries & Wages	$ 153,932.01	$ 186,592.72	$ 32,660.71
CEP Program Management	$ 54,702.87	$ 57,437.95	$ 2,735.08
Subtotal	$ 369,591.36	$ 424,382.59	$ 57,791.78
Admin Total	**$ 369,591.36**	**$ 424,382.59**	**$ 57,791.78**

Other	FY17 Actuals + Projected	FY18 Budget	Variance
City Fee	$ 150,000.00	$ 150,000.00	$ -
Contingency	$ 136,145.82	$ 252,738.27	$ 116,592.45
Subtotal	$ 286,145.82	$ 402,738.27	$ 116,592.45
Other Total	**$ 286,145.82**	**$ 402,738.27**	**$ 116,592.45**

CEP Exclusive	FY17 Actuals + Projected	FY18 Budget	Variance
Business Attraction & Retention	$ 170,713.77	$ 149,685.80	$ (21,027.97)
Property Marketing	$ 170,710.25	$ 149,685.82	$ (21,024.43)
Subtotal	$ 341,424.02	$ 299,371.62	$ (42,052.40)
CEP Exclusive Total	**$ 341,424.02**	**$ 299,371.62**	**$ (42,052.40)**

	FY17 Actuals + Projected	FY18 Budget	Variance
Subtotal:	**$ 8,169,411.51**	**$ 9,118,371.81**	**$ 948,960.30**
General Benefit	**$ 269,576.04**	**$ 286,486.00**	**$ 16,909.96**
Total:	**$ 8,438,987.55**	**$ 9,404,857.81**	**$ 965,870.26**

	Total
FY18 Revenue	$ 8,711,274.90
FY18 Expenses:	$ 9,404,857.81
Variance	**$ 693,582.91**
FY16 Carryforward	$ (259,944.66)
FY17 Projected Unspent Assessments	**$ (400,000.00)**
FY17 Unspent Contingency	**$ (233,392.83)**
Variance	**$ (199,754.58)**

Downtown San Diego Clean and Safe
FY18 Draft Budget Review
FY18 General Benefit Breakdown

FY18 General Benefit	Amount
Gas Tax	$18,000.00
Water Feature	$30,000.00
Homeless 501c3 (Donation Stations, Make Change Count)	$25,000.00
Public Spaces 501c3 Placemaking and Beautification)	$12,500.00
Grants (County, Bank of America)	$45,000.00
In-Kind Work (Pro-bono Legal, Public Service Announcements, CDI)	$150,000.00
Volunteer Program	$7,000.00
Conference Fees Value	$3,000.00
Work Your Way Home Value of Hours Worked	$1,200.00
Meeting Room Rental Value	$5,000.00
Total Projected General Benefit Funding	**$296,700.00**
Required 3.11% General Benefit Funding	***$286,486.00***
Variance	***$10,214.00***

Comparison of Services Costs:
FY17 Budget and FY18 Projected

FY17 Budget

BUDGETED EXPENDITURES

	Budget
Maintenance	$4,395,432
Public Safety	$2,197,424
Program Management/Admin	$397,304
Installation/Beautification	$696,152
Enhanced Lighting	$220,000
CEP	$378,336
City Admin Expense	$150,000
Contingency	$233,393
TOTAL	**$8,668,040**

ASSESSMENT RATES

	Linear FF	SF
Core	10.356	0.049
Columbia	9.181	0.045
East Village	9.675	0.087
Gaslamp	32.221	0.248
Cortez	7.641	0.074
Marina	11.457	0.081
CEP	N/A	0.037

EMPLOYEES

	#	HOURS/WEEK
Maintenance	61	2440
Public Safety	37	1480
Program Management/Admin	8.5	340
Installation/Beautification	1	40
TOTAL	**107.5**	**4300**

SERVICES

MAINTENANCE	FY 17						
	Core	Columbia	East Village	Gaslamp	Cortez	Marina	Total
Sidewalk Sweeping (days per week)	7	7	7	7	7	7	**42**
Removal of Trash & Debris (days per week)	7	7	7	7	7	7	**42**
Powerwashing (per year)	3,032	1,096	6,377	3,214	1,949	1,444	**17,112**
Graffiti Removal	As Needed	As Needed	As Needed	As Needed	As Needed	As Needed	**N/A**
Landscaping (days per week)	5	5	5	5	5	5	**30**
Tree Trimming - Neighborhood (per year)	240	139	470	133	210	388	**1580**
Tree Trimming - MTS Lines (per year)	43	10	42	0	0	0	**95**
Palm Tree Trimming (per year)	22	32	29	12	50	61	**206**
Water Feature (days per week)	5	5	5	5	5	5	**30**
Light Poles/Trash Can Maintenance	As Needed	As Needed	As Needed	As Needed	As Needed	As Needed	**N/A**

SAFETY	FY 17						
	Core	Columbia	East Village	Gaslamp	Cortez	Marina	Total
Ambassador Patrol (hours per week)	320	98	560	160	80	138	**1,356**
Supervisor (hours per week)	40	40	40	40	40	40	**240**
Program Manager (hours per week)	8	8	8	8	8	8	**48**
Homeless Outreach (days per week)	5	5	5	5	5	5	**5**

FY18 Projected

BUDGETED EXPENDITURES

	Budget
Maintenance	$4,690,590
Public Safety	$2,456,279
Program Management/Admin	$424,383
Installation/Beautification	$718,406
Enhanced Lighting	$220,000
CEP	$299,372
City Admin Expense	$150,000
Contingency	$252,738
TOTAL	**$9,211,769**

ASSESSMENT RATES

	Linear FF	SF
Core	10.8738	0.0515
Columbia	9.64005	0.0473
East Village	10.15875	0.0914
Gaslamp	33.83205	0.2604
Cortez	8.02305	0.0777
Marina	12.02985	0.0851
CEP	N/A	0.0389

EMPLOYEES

	#	HOURS/WEEK
Maintenance	61	2440
Public Safety	45	1800
Program Management/Admin	8.5	340
Installation/Beautification	1	40
TOTAL	**115.5**	**4620**

SERVICES

MAINTENANCE	Est. FY 18						
	Core	Columbia	East Village	Gaslamp	Cortez	Marina	Total
Sidewalk Sweeping (days per week)	7	7	7	7	7	7	**42**
Removal of Trash & Debris (days per week)	7	7	7	7	7	7	**42**
Powerwashing (per year)	3,033	1,098	6,380	3,215	1,949	1,446	**17,121**
Graffiti Removal	As Needed	As Needed	As Needed	As Needed	As Needed	As Needed	**N/A**
Landscaping (days per week)	5	5	5	5	5	5	**30**
Tree Trimming - Neighborhood (per year)	245	141	475	133	211	388	**1593**
Tree Trimming - MTS Lines (per year)	46	13	50	0	0	0	**109**
Palm Tree Trimming (per year)	22	32	29	12	50	61	**206**
Water Feature (days per week)	5	5	5	5	5	5	**30**
Light Poles/Trash Can Maintenance	As Needed	As Needed	As Needed	As Needed	As Needed	As Needed	**N/A**

SAFETY	Est. FY 18						
	Core	Columbia	East Village	Gaslamp	Cortez	Marina	Total
Ambassador Patrol (hours per week)	320	138	640	200	120	178	**1,596**
Supervisor (hours per week)	40	40	40	40	40	40	**240**
Program Manager (hours per week)	8	8	8	8	8	8	**48**
Homeless Outreach (days per week)	5	5	5	5	5	5	**5**

$ 2,470,927.53	$ 2,646,092.17	$ 175,164.64	7%
$ 185,649.23	$ 241,438.64	$ 55,789.41	22%
$ 2,057,408.03	$ 2,356,154.33	$ 298,746.30	13%
$ 153,932.01	$ 186,592.72	$ 32,660.71	18%

Maintenance

Living Wage Increase	3%
Minimum Increase	4%
Total:	**7%**

Beautification

Living Wage Increase	3%	
Minimum Increase	4%	
Special Projects Team	2%	
Total:	**9%**	*

Disorder and Nuisance

Living Wage Increase	3%
Minimum Increase	4%
Additional Safety	6%
Total:	**13%**

Admin

Living Wage Increase	3%	
Minimum Increase	4%	
Total:	**18%**	*

**** % Difference***

General Promotions and Year End Increases = 12%

Carryforward Broken Down

Core	Columbia	Gaslamp Quarter	East Village	Cortez	Marina	CEP	Total
$ 49,025.56	$ 20,301.68	$ 48,557.66	$ 87,887.29	$ 25,448.58	$ 28,723.89	$ -	**$ 259,944.67**

FY17 Contingency

Core	Columbia	Gaslamp Quarter	East Village	Cortez	Marina	CEP	Total
$ 11,737.98	$ 48,686.45	$ 18,938.81	$ 38,320.06	$ 71,986.27	$ 21,161.02	$ 22,562.26	**$ 233,392.83**

Placemaking Unspent Assessments FY17

Core	Columbia	Gaslamp Quarter	East Village	Cortez	Marina	CEP	Total
$ 24,737.24	$ 9,277.10	$ 22,610.33	$ 42,284.96	$ 11,985.26	$ 13,312.61		$ 124,207.51

	Core	Columbia	East Village	Gaslamp	Cortez	Marina	Total		
FY17 Powerwashing (per year)	3,032	1,096	6,377	3,214	1,949	1,444	**17,112**	$ 790,000.00	Subject to 3% Increase
FY18 Powerwashing (per year)	3,033	1,098	6,380	3,215	1,949	1,446	**17,121**	$ 818,130.12	Additional Sidewalks
Variance		2	3	1	0	2	9	$ 28,130.12	

	Core	Columbia	East Village	Gaslamp	Cortez	Marina	Total
FY17 Tree Trimming - Neighborhood (per year)	240	139	470	133	210	388	**1580**
FY18 Tree Trimming - Neighborhood (per year)	245	141	475	133	211	388	**1593**
Variance	5	2	5	0	1	0	13

	Core	Columbia	East Village	Gaslamp	Cortez	Marina	Total
FY17 Tree Trimming - MTS Lines (per year)	43	10	42	0	0	0	**95**
FY18 Tree Trimming - MTS Lines (per year)	46	13	50	0	0	0	**109**
Variance	3	3	8	0	0	0	14

Streetscape	Core	Columbia	East Village	Gaslamp	Cortez	Marina	Total
FY17 by Neighborhood	$ 16,570.63	$ 3,320.63	$ 23,070.63	$ 15,070.63	$ 4,418.05	$ 15,542.39	$ 80,992.96
FY18 by Neighborhood	$ 26,500.00	$ 12,500.00	$ 33,500.00	$ 27,333.33	$ 9,889.79	$ 12,750.00	$ 122,473.12
Variance	$ 9,929.37	$ 9,179.37	$ 10,429.37	$ 12,262.70	$ 5,471.74	$ (2,792.39)	$ 41,480.16

Streetscape Services:

Sidewalk Repairs	Prevailing Wage
Gum Removal Program	Cost of Dry Ice
Trashcan Installation	
Trashcan Lid Revamp	
Painting Lightpoles	
Community Events	
Hot Spot Maintenance	

Estimated FY18 Assessment Revenue

FY17 Assessment Projected	Projected FY18 Assessment	Variance
$ 7,770,070.32	$ 8,424,608.90	$ 654,538.58

5% Increase	$	388,503.52
Increased Sqft & new Development	$	266,035.06
Total:	**$**	**654,538.58**

Imperial Urban Housing
Broadstone Makers Quarter LP
San Diego Hope Partners

SALARIES AND WAGES

DRAFT BUDGET FY-2018

$	2,470,927.53	$ 2,646,092.17	$ 175,164.64	7%
$	185,649.23	$ 241,438.64	$ 55,789.41	22%
$	2,057,408.03	$ 2,356,154.33	$ 298,746.30	13%
$	153,932.01	$ 186,592.72	$ 32,660.71	18%

Maintenance

Living Wage Increase	3%	
Minimum Increase	4%	
Total:	**7%**	

Beautification

Living Wage Increase	3%	
Minimum Increase	4%	
Special Projects Team	2%	
Total:	**9%**	*

Disorder and Nuisance

Living Wage Increase	3%	
Minimum Increase	4%	
Additional Safety	6%	
Total:	**13%**	

Admin

Living Wage Increase	3%	
Minimum Increase	4%	
Total:	**18%**	*

% Difference

General Promotions and Year End Increases = 12%

ASSESMENT ROLL

DRAFT BUDGET FY-2018

Estimated FY18 Assessment Revenue

FY17 Assessment Projected	Projected FY18 Assessment	Variance
$ 7,770,070.32	$ 8,424,608.90	$ 654,538.58

5% Increase	$ 388,503.52
Increased Sqft & new Development	$ 266,035.06
Total:	**$ 654,538.58**

Imperial Urban Housing
Broadstone Makers Quarter LP
San Diego Hope Partners

CARRYFORWARD

DRAFT BUDGET FY-2018

Carryforward Broken Down

Core	Columbia	Gaslamp Quarter	East Village	Cortez	Marina	CEP	Total
$ 49,025.56	$ 20,301.68	$ 48,557.66	$ 87,887.29	$ 25,448.58	$ 28,723.89	$ -	**$ 259,944.67**

FY17 Contingency

Core	Columbia	Gaslamp Quarter	East Village	Cortez	Marina	CEP	Total
$ 11,737.98	$ 48,686.45	$ 18,938.81	$ 38,320.06	$ 71,986.27	$ 21,161.02	$ 22,562.26	**$ 233,392.83**

Placemaking Unspent Assessments FY17

Core	Columbia	Gaslamp Quarter	East Village	Cortez	Marina	CEP	Total
$ 24,737.24	$ 9,277.10	$ 22,610.33	$ 42,284.96	$ 11,985.26	$ 13,312.61		$ 124,207.51

CONTRACTOR CHANGES

DRAFT BUDGET FY-2018

	Core	Columbia	East Village	Gaslamp	Cortez	Marina	Total		
FY17 Powerwashing (per year)	3,032	1,096	6,377	3,214	1,949	1,444	**17,112**	$ 790,000.00	Subject to 3% Increase
FY18 Powerwashing (per year)	3,033	1,098	6,380	3,215	1,949	1,446	**17,121**	$ 818,130.12	Additional Sidewalks
Variance		2	3	1	0	2	9	$ 28,130.12	

	Core	Columbia	East Village	Gaslamp	Cortez	Marina	Total
FY17 Tree Trimming - Neighborhood (per year)	240	139	470	133	210	388	**1580**
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Streetscape	Core	Columbia	East Village	Gaslamp	Cortez	Marina	Total
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Variance	$ 9,929.37	$ 9,179.37	$ 10,429.37	$ 12,262.70	$ 5,471.74	$ (2,792.39)	$ 41,480.16

Streetscape Services:

Sidewalk Repairs	Prevailing Wage
Gum Removal Program	Cost of Dry Ice
Trashcan Installation	
Trashcan Lid Revamp	
Painting Lightpoles	
Community Events	
Hot Spot Maintenance	

PROJECT ONE FOR ALL

If you are in need of help or know of someone who is in need, help is available

If you have a behavioral health EMERGENCY, please call 9-1-1.

CALL 2-1-1 SAN DIEGO

They are first in line for connecting you with agencies that can help. By dialing 2-1-1 San Diego, you will be provided with a list of services and referrals for mental health issues and housing agencies.

www.211sandiego.org

COUNTY OF SAN DIEGO BEHAVIORAL HEALTH SERVICES

By providing mental health, alcohol and other drug services, Behavioral Health Services promotes recovery and well-being through prevention, treatment, and intervention, as well as integrated services for clients experiencing both mental illness and alcohol or other drug issues. Services are offered through contracted providers and County-operated facilities.

www.sandiegocounty.gov/hhsa/programs/bhs

To reach the Access and Crisis Line, please call 1-888-724-7240

THE NATIONAL ALLIANCE ON MENTAL ILLNESS (NAMI)

A national organization, NAMI holds local meetings and has information and networking for homeless individuals with serious mental illnesses. NAMI is dedicated to raising awareness, providing support and building better lives for the millions of Americans affected by mental illness.

www.nami.org

HOUSING MATTERS SAN DIEGO

Housing Matters San Diego informs the community about supportive housing integrated with mental health services, primary health care, alcohol and drug services, case management and social services.

www.housingmatterssd.org

For more information, please visit *PROJECT ONE FOR ALL*: www.sdhcd.org

PROJECT ONE FOR ALL

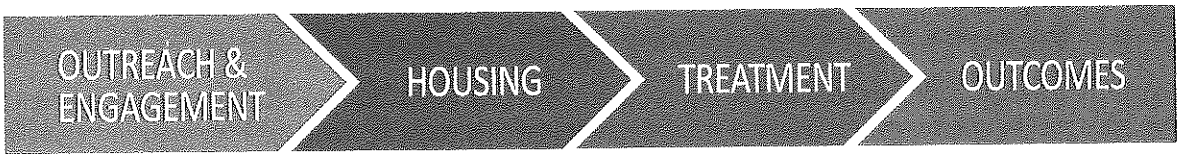
BACKGROUND:

People living on the streets often have mental health conditions. According to the 2016 Point-in-Time Count, there were 8,692 people experiencing homelessness in San Diego, with 57% living on the streets, and 43% living in temporary housing. Of those living on the streets, 14% had serious mental health conditions. To address the complex needs of these individuals, the Board of Supervisors adopted "Project One for All" – a comprehensive strategy to ensure individuals with serious mental illness have access to intensive treatment services paired with housing.

*The County of San Diego's **Live Well San Diego** approach promotes the vision of a region that is Building Better Health, Living Safely and Thriving.*

GOALS:

- **Outreach and Engagement:** Establish active outreach to people living on the streets to engage them in housing and services;
- **Housing:** Identify and prioritize housing resources, including Permanent Supportive Housing, following a Housing First approach;
- **Treatment:** Expand the availability of comprehensive wraparound treatment services that are easily accessible;
- **Outcomes:** Measure progress and effectiveness of the impact on individuals and systems.



OUTREACH AND ENGAGEMENT

People who have been living on the streets or in temporary housing for a long period of time and who are experiencing debilitating mental health symptoms are often resistant or distrustful of services. Active street outreach, including meeting people where they congregate or access assistance, is the first step in the transition to permanent housing and services. Outreach and engagement activities will be expanded to meet individualized needs through outreach workers who develop trusting relationships with people living on the street to begin the process of engaging them into services and housing.

HOUSING

Marrying permanent housing resources with treatment to people who are experiencing serious mental illness is essential to successfully execute the Project One for All program. Housing interventions must be addressed by the entire region, including housing authorities, local cities, non-profit providers, philanthropic organizations and other stakeholders.

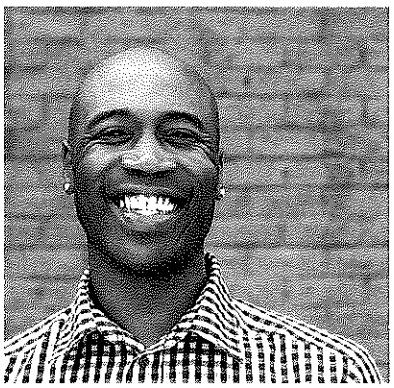
TREATMENT

Providing appropriate treatment services to people who are experiencing serious mental illness is critical to improving their ability to function and sustain housing. Often, people struggling with serious mental illness need intensive wraparound services to become healthy and self-sufficient. Full Service Partnership programs provide these services and will be expanded throughout the region.

OUTCOMES

Measuring the effectiveness of Project One for All over time is critical. Outcome indicators will measure effectiveness of outreach, reduction in utilization of various public systems (such as jail, ambulance transports, psychiatric hospital stays), and accessing and retaining housing.

San Diego Assisted Outpatient Treatment



At Telecare's San Diego Assisted Outpatient Treatment (AOT) program, you have the opportunity to connect with a group of people who are here to be your support team.

We know that the journey to recovery can be a tough one, and we believe that no one should have to go through it alone. We have a full staff of peer specialists, personal service coordinators, master-level therapists or social workers, nurses, and psychiatrists who are all here to help you on your path.

Our program is based on the Assertive Community Treatment (ACT) model, where we connect you to the proper resources that can help you achieve your goals. We will work together with your family, friends, and the court system to help you take steps towards making recovery happen.

What to Expect

Your recovery starts with a carefully tailored treatment plan according to your specific needs. While you may be joining the AOT program because of a court order, we want you to know that, for us, it does not matter how you got to this point, what matters is that you feel better in your life and we are here to help you do that. We work with you to meet these needs by assigning you an intensive case manager who can help you with co-occurring treatment, life skills training, assisting you with social security and Medi-Cal, and community integration.

Our culture is based on recovery. We believe in respect and non-judgment, and we celebrate individual uniqueness. We care about the interpersonal relationship we develop so we can foster a supportive program setting.

Our staff are passionate, resourceful, and motivated. They are your partners in recovery, and will be throughout your journey.

Our goal is to be a place that helps you thrive. We want you to be the leader of your recovery journey, and to create the life you want for yourself.

"The goal of recovery is not to become normal. The goal is to embrace the human vocation of becoming more deeply, more fully human."

- Patricia Deegan, PhD, founder of CommonGround

CONTACT
1660 Hotel Circle North
Suite 101
San Diego, CA 92108
619-961-2120 Main
855-384-4468 Toll Free
619-961-2138 Fax

OFFICE HOURS
Monday-Friday: 8:00 a.m. to 5:00 p.m.
On-call staff availability 24 hours a day, 7 days a week

Services at San Diego AOT

Services at San Diego AOT include, but are not limited to:

- Recovery-focused, strength-based services
- Services that are client-directed and are anchored in biopsychosocial rehabilitation and recovery principles
- Co-occurring disorder treatment
- 24/7 on-call staff response if needed
- Field-based services
- Peer-run activities
- Providing education and vocational services and training
- No forced medication

Requesting AOT Treatment

In San Diego County, all referrals for AOT can only be made through enrollment in one of the In Home Outreach Team (IHOT) programs. There are two IHOT programs in San Diego County:

- MHS Inc. (North Inland, North Coastal, and North Central regions): 858-573-2600, 760-591-0100
- Telecare (Central, East, and South regions): 619-961-2120

AOT examinations will be conducted by a licensed clinician in either of the IHOT programs. Only individuals who have received IHOT services for at least 30 days and who meet the nine criteria as established under Laura's Law, are eligible for referrals to AOT.

Admission Criteria

- Resident of San Diego, ages 18 and older.
- Clinical determination that the person.
  is unlikely to survive safely in the community without supervision.
- Person's condition is deteriorating.
- Person has been offered chance to participate in development of their treatment plan for services and continues to fail to become involved.
- Have a history of lack of participation in a mental health program that have resulted in two or more hospitalizations or incarcerations within the last 36 months, or have attempted to cause harm in the last 48 months.

Nine Criteria

Only individuals who meet the nine criteria as established under Laura's Law are eligible for referral to AOT:

1. At least 18 years of age.
2. Have a serious mental illness.
3. Determined unlikely to be safe in the community without supervision.
4. History of non-compliance with treatment that has either: Been a factor in their hospitalization and/or incarceration at least twice in the last 36 months, or resulted in one or more acts, attempts or threats of serious and violent behavior toward self or another.
5. Has opportunity to voluntarily participate in mental health treatment
   but continues to fail to engage.
6. Condition is substantially deteriorating.
7. AOT is the least restrictive placement necessary to ensure recovery
   and stability.
8. Needs AOT to prevent a relapse or deterioration that would likely result
   in grave disability or serious harm to self or others.
9. Be likely to benefit from AOT.

Telecare is under contract with San Diego County Behavioral Health Services and is funded by the County of San Diego, Medi-Cal, and MHSA.

CLEAN & SAFE BOARD OF DIRECTORS

DOWNTOWN SAN DIEGO PARTNERSHIP

Placemaking Handout

Downtown San Diego Partnership

401 B St, Suite 100

San Diego, CA 92101

Placemaking	Neighborhood	Event	Total Cost of Event	Cost in FY17	Cost in FY18	Other resources
Volunteer Events	Core	Painting	$ 5,000.00	$ 5,000.00	$ 10,000.00	$ 10,000.00
	East Village	Trash Pick Up	$ 500.00	$ 500.00	$ 1,000.00	$ 1,000.00
	Columbia				$ -	$ -
	Cortez	Tweet Street Park	$ 500.00	$ 500.00	$ 1,000.00	$ 1,000.00
	Marina	Children's Park	$ 1,000.00	$ 1,000.00	$ 2,000.00	$ 2,000.00
	Gaslamp	TBD			$ -	$ -
	TOTAL		**$ 7,000.00**	**$ 7,000.00**	**$ 14,000.00**	**$ 14,000.00**
Beautification	Core	C street Landscaping	$ 10,000.00	$ 5,000.00	$ 5,000.00	
		Utility Box Art	$ 1,500.00	$ 750.00	$ 750.00	
	East Village	Seasonal Landscaping	$ 5,000.00	$ 2,500.00	$ 2,500.00	
		Public Art	$ 5,000.00	$ 5,000.00		
		Landmark Sign	$ 60,000.00	$ 60,000.00		
		Utility Box Art	$ 3,000.00	$ 1,500.00	$ 1,500.00	
	Columbia	Public Art	$ 35,000.00	$ -	$ 5,000.00	$ 30,000.00
		Seasonal Landscaping	$ 10,000.00	$ 5,000.00	$ 5,000.00	
		Utility Box Art	$ 1,500.00	$ 750.00	$ 750.00	
	Cortez	Seasonal Landscaping	$ 5,000.00	$ 2,500.00	$ 2,500.00	
		Utility Box Art	$ 1,500.00	$ 750.00	$ 750.00	
		Banner Program	TBD	TBD	TBD	
	Marina	Seasonal Landscaping	$ 10,000.00	$ 5,000.00	$ 5,000.00	
		Utility Box Art	$ 1,500.00	$ 750.00	$ 750.00	
	Gaslamp	TBD				
	TOTAL		**$ 149,000.00**	**$ 89,500.00**	**$ 29,500.00**	**$ 30,000.00**
Events	Core	Core Sessions	$ 5,000.00	$ 5,000.00		
		Deck the Halls	$ 6,000.00		$ 3,000.00	$ 3,000.00
		Open House	$ 10,000.00	$ 2,000.00		$ 8,000.00
		Sounds of Summer	$ 4,000.00	$ 500.00	$ 1,500.00	$ 2,000.00
		Theatre Walk	$ 10,000.00		$ 5,000.00	$ 5,000.00
	East Village	EV Sessions	$ 5,000.00		$ 5,000.00	
		Movies in the Park	$ 4,500.00	$ 3,000.00	$ 1,500.00	
		Holiday tree lighting	$ 500.00		$ 500.00	
		Open House	$ 10,000.00	$ 1,000.00		$ 9,000.00
		Sounds of Summer	$ 1,000.00	$ 150.00	$ 750.00	
		Theatre Walk	$ 10,000.00		$ 10,000.00	
	Columbia	Downtown at Sundown	$ 12,000.00	$ 2,500.00	$ 2,500.00	$ 7,000.00
		Movies in the Park	$ 3,000.00	$ 1,500.00	$ 1,500.00	
		Pop Up Dog Park	$ 6,000.00		$ 4,000.00	$ 2,000.00
		Open House	$ 10,000.00	$ 1,000.00		$ 9,000.00
		Sounds of Summer	$ 2,000.00		$ -	
	Cortez	Jacaranda Spring Thing	$ 5,000.00	$ 5,000.00	$ 5,000.00	
	Marina	Movies in the Park	$ 4,500.00	$ 3,000.00	$ 1,500.00	
		Food Trucks	$ 1,500.00	$ 1,000.00	$ 500.00	
		Sounds of Summer	$ 2,000.00	$ 500.00	$ 1,500.00	
		Carols in the City	$ 2,000.00		$ 2,000.00	
	Gaslamp	Rabbitville	$ 25,000.00	$ 25,000.00		
	TOTAL		**$ 139,000.00**	**$ 51,150.00**	**$ 45,750.00**	**$ 45,000.00**

Clean & Safe Placemaking
Budget by Fiscal Year

	FY17 Projected	FY18 Proposed	Other Resources
Volunteer Events	$7,000.00	$14,000.00	$14,000.00
Beautification	$89,500.00	$29,500.00	$30,000.00
Community Events	$51,150.00	$45,750.00	$45,000.00
TOTAL	**$147,650.00**	**$89,250.00**	**$89,000.00**
BUDGET	**$318,086.46**	**$339,230.24**	
VARIANCE	***$170,436.46***	***$249,980.24***	

Clean & Safe Placemaking
Budget by Neighborhood

	FY17 Budget	FY17 Projected	Variance	FY18 Budget	FY18 Proposed	Variance
Core	$25,796.84	$18,250.00	$7,546.84	$30,286.64	$25,250.00	$5,036.64
EV	$101,096.36	$73,650.00	$27,446.36	$104,965.56	$22,750.00	$82,215.56
Columbia	$15,207.83	$10,750.00	$4,457.83	$19,812.10	$18,750.00	$1,062.10
Cortez	$55,645.84	$8,750.00	$46,895.84	$56,988.05	$9,250.00	$47,738.05
Marina	$70,318.00	$11,250.00	$59,068.00	$71,414.20	$13,250.00	$58,164.20
Gaslamp	$50,021.59	$25,000.00	$25,021.59	$55,763.69	$0.00	$55,763.69
TOTAL	***$318,086.46***	***$147,650.00***	***$170,436.46***	***$339,230.24***	***$89,250.00***	***$249,980.24***

Clean & Safe Tree Lighting
Removal of Tree lights

	# Trees	Initial Installation	Dr Electric Estimate	Aztec Estimate
Columbia	117	$73,714.23	$40,713.66	$4,914.00
Core	162	$72,923.34	$76,102.74	$6,804.00
East Village	165	$213,119.10	$54,634.19	$6,930.00
Gaslamp	174	$90,000.00	$60,550.00	$7,308.00
Marina	97	$72,727.30	$33,754.06	$4,074.00
TOTAL	**715**	**$522,483.97**	**$265,754.65**	**$30,030.00**

CLEAN & SAFE BOARD OF DIRECTORS

DOWNTOWN SAN DIEGO PARTNERSHIP

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